

**MINUTES OF THE
CAPE COD MUNICIPAL HEALTH GROUP**

Steering Committee Meeting
Thursday, April 14, 2022, 4:00 PM

Virtual Meeting by Remote Participation

MEETING MINUTES

A meeting of the Steering Committee of the Cape Cod Municipal Health Group (“CCMHG”) was held on April 14, 2022 at 4:00 PM. Attendance was by online remote participation. The following people attended the meeting:

Steering Committee members present:

A. Francis (“Skip”) Finnell, Steering Committee Chair	Dennis-Yarmouth RSD
Erin Orcutt, Board Vice-Chair	Cape Cod Reg. Tech. High School
Debra Blanchette	Town of Barnstable
Denise Coleman	Town of Falmouth
Susan Wallen	Nauset RSD
Beth Deck (alternate)	Cape Cod Collaborative

Guests Present:

Chris Myhre	Blue Cross Blue Shield of MA (BCBSMA)
Joan Yuen	Blue Cross Blue Shield of MA (BCBSMA)
Bill Hickey	Harvard Pilgrim Health Care (HPHC)
Bob Kademian, RPh	PBIRx
David Sirowich	PBIRx
Chris Collins	CanaRx
Michael Hurley	PinnacleCare Inc.
Carol Cormier	Gallagher Benefit Services, Inc. (GBS)
Joseph Anderson	Gallagher Benefit Services, Inc. (GBS)
Karen Quinlivan	Gallagher Benefit Services, Inc. (GBS)

Skip Finnell, Steering Committee Chair, called the meeting to order at 4:03 PM. He said that the meeting was being recorded and asked if there were any objections. There were none.

Mr. Finnell asked for a roll call of Steering Committee members who will be voting. The following voting members were present:

A. Francis (“Skip”) Finnell, Steering Committee Chair	Dennis-Yarmouth RSD
Erin Orcutt, Board Vice-Chair	Cape Cod Regional Tech High School
Debra Blanchette	Town of Barnstable
Denise Coleman	Town of Falmouth
Susan Wallen	Nauset RSD
Beth Deck (<i>alternate</i>)	Cape Cod Collaborative

Presentation of the PillarRx Program- Vote:

At the last meeting of the Steering Committee on April 12, 2022, there was a presentation on the PillarRx specialty medication coupon program. All those in attendance at that meeting are also at this meeting. It was an informational meeting and there was no deliberation.

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Skip Finnell asked Joan Yuen of Blue Cross Blue Shield to give a brief summary of what was discussed at the last meeting.

Joan Yuen said that if the Group opts in to PillarRx, 30-45 days prior to implementation a welcome letter will go out to members identified. A week after the letter drops, outbound calls will follow two to three times per week for four weeks. Each call takes 10 to 15 minutes. Members are educated on what the program does. The cost of their medications to the member is between \$0 and \$35. There is no change to where the members get their medications from. There will be an eligible member list provided to CCMHG and Gallagher partners each week with of all eligible members. As members are enrolled, that list will trickle down in size.

Carol Cormier asked if outbound calls are identifying that the member is being contacted because they are on a Blue Cross Plan.

Joan Yuen responded yes.

Ms. Cormier asked if the doctor has to initiate anything with PillarRx.

Ms. Yuen said that a prior authorization (PA) for the specialty medication would already be required through Blue Cross and PillarRx will have access to that in the system. When a PA comes through for a newly diagnosed individual, they will show up on the eligibility list for outreach.

Ms. Cormier said that the Group already has a specialty medication program through OptiMed that applies to both BCBSMA and Harvard Pilgrim plan members. She asked if the pricing would be better through the PillarRx program.

Dave Sirowich said that OptiMed actually takes the specialty medication out of the plan coverage and Blue Cross would not even see a claim come through.

Ms. Cormier said that if the program is implemented, it will be a consideration what to do with OptiMed because there will be conflicting information going out to members. There may also be a perception by members as taking away benefits if there is a 30% copay for not using the program. Some may see this as something that should have been bargained; however, there is no change in how the member will access the medication. The only change will be that the cost will be lower for the member and for the CCMHG.

Joan Yuen said that they have presented to many PEC's and IAC's and have not had any issues. The \$0 to \$35 copays are significantly lower than the municipal plans copays. The 30% coinsurance can always be avoided and reversed by retroactively enrolling.

Chris Myhre said that he has a municipal JPG client that has PillarRx and there was no union push-back.

Erin Orcutt said she was concerned the possible need to consult with Labor Counsel. She did not want the Group to get backed into a corner.

Beth Deck asked if this should have been brought up at the recent Board meeting for vote before taking it now.

Carol Cormier said that at the April 5th Board meeting the vote was to approve Option 1 in the PBIRx exhibit. She said that Option 1 included PillarRx. She said the vote was unanimous.

There was discussion regarding possible problems if implementation occurs for 07/01/2022.

Erin Orcutt motioned to delay the implementation of the PillarRx program until

Motion

after the July CCMHG Board meeting on July 20, 2022.

Beth Deck seconded the motion. There was a roll call vote.

A. Francis (“Skip”) Finnell, Steering Committee Chair	yes
Erin Orcutt, Board Vice-Chair	yes
Debra Blanchette	yes
Denise Coleman	yes
Susan Wallen	yes
Beth Deck (<i>alternate</i>)	yes

The motion passed by unanimous vote.

PinnacleCare- contract and implementation plans:

Michael Hurley gave a brief overview of the contract. The contracted rate is \$2.60 per employee per month. That rate also includes bill negotiation services. It also covers spouses and dependent children. With a three-year contract, they will put their fees at risk if they do not hit at least a one-to-one ROI across the block of business. The expected savings are estimated at \$3M per year for CCMHG. Two ROI reports per year will be provided so it will be tracked to determine where the Group is at the end of the three year contract.

Carol Cormier said the cost to the group will be over \$300,000 per year if all health plan subscribers are included from the beginning. She said the plan has been to add the retirees in the fall. Costs would be lower until that population is added.

Skip Finnell said that the Board voted to let the Steering Committee negotiate the final contract with PinnacleCare. A three member sub-committee was established to review the details of the contract. Those members were himself, Noreen Mavro-Flanders and Erin Orcutt. The contract that is presented today is the final approved contract version. He asked for a motion to approve.

Erin Orcutt motioned to approve the PinnacleCare Contract as presented.

Motion

Debra Blanchette seconded the motion. There was a roll call vote.

A. Francis (“Skip”) Finnell, Steering Committee Chair	yes
Erin Orcutt, Board Vice-Chair	yes
Debra Blanchette	yes
Denise Coleman	yes
Susan Wallen	yes
Beth Deck (<i>alternate</i>)	yes

The motion passed by unanimous vote.

There was no other business.

Erin Orcutt motioned to adjourn the meeting.

Motion

Debra Blanchette seconded the motion. There was a roll call vote.

A. Francis (“Skip”) Finnell, Steering Committee Chair	yes
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Erin Orcutt, Board Vice-Chair	yes
Debra Blanchette	yes
Denise Coleman	yes
Susan Wallen	yes
Beth Deck (<i>alternate</i>)	yes

Skip Finnell, Chair adjourned the meeting at 4:52 PM.

*Minutes prepared by Karen Quinlivan
Gallagher Benefit Services, Inc.*